

New Mexico Success Story

Saigan Construction, Inc.
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Tim Fogarty, President of Saigan Construction, Inc., founded his company in 2005, with corporate headquarters located in Corrales, New Mexico. Saigan Construction, Inc. is a Native American-Owned, full service general contracting firm. It is also a Small Business Administration (SBA) Small Disadvantaged Business (SDB) and was 8(a) certified in 2006. Mr. Fogarty has a degree in industrial technology from the University of North Dakota. He worked for many years in heavy civil construction before opening his own business. Tim has over 20 years of experience managing projects from \$100,000 to \$25,000,000. Saigan Construction, Inc. serves New Mexico and the Southwest. Tim Fogarty, President of Saigan Construction, Inc., was named as the **2010 SBA New Mexico Minority Small Business Person of the Year** in September 2010.

Saigan Construction is able to offer its clients the ability to design/build their projects. Its entire team has practical, hands on field experience which enables them to “value engineer” just about any project. The benefit of the company’s “design and assist” concept is that it offers the most important components to a project; assurance it will be on time and within budget.

When starting his business Tim was able to obtain financing through the SBA’s 7(a) guaranteed loan program working with First Community Bank. The Saigan Construction team prides itself in assisting local, state, and federal agencies with industrial, structural, heavy and civil engineering construction services.

Saigan Construction has been able to obtain several Recovery Act contracts through the U. S. Army Corps of Engineers. Some of these projects are listed below:

- \$2.8 million - Recovery Act project at the U. S. Army Corps of Engineers at Cannon Air Force Base in Clovis, NM. It was an 8(a) competitive contract. The project entailed building the infrastructure for water, sewer, electrical and gas utilities.
- \$83,000 - Value Replacement for Dexter Fish Hatchery – 8(a) competitive
- \$66,000 - Pond Kettle Replacement for Dexter Fish Hatchery – Small Business set-aside
- \$686,000 – Wastewater Facility for Nambe Pueblo for Indian Health Service (IHS) – competitive multi-trade with IHS.

The Recovery Act has had a very positive effect on Saigan Construction. The company had been doing about \$3,000,000 a year for the last three to four years and anticipates doubling that amount in the next 6 months. Mr. Fogarty indicates the federal government’s recovery program has allowed him to hire 10 employees and anticipates employment with his firm may rise to 25 from his current 17. He indicates that he needs to hire 4 more employees immediately.

Mr. Fogarty credits the American Recovery and Reinvestment Act of 2009 (Recovery Act) for his recent growth that brought him up to the next level. He believes that the Recovery Act has created numerous jobs and helped many businesses.